#### **2021-2025 AACSB CV**

**Dhia Qasim** 

Assistant Professor – E-Marketing and Social Media Department

**AACSB Status: SA** 

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#### RESEARCH PROFILE

Profile	Link	No. of Citations	h-index
Google Scholar	https://scholar.google.com/citations?user=F2hEG-sAAAAJ&hl=en	282	9
Scopus ID	https://www.scopus.com/authid/detail.uri?authorId=57208490491	157	7

## **EDUCATION**

Year	Degree	Major	Institution
2021	Ph.D.	Entrepreneurship and E-Commerce	University of Seville
2011	M.Sc.	E-Business	Middle East University (MEU)
2008	B. Sc.	Management Information Systems	Al-Zaytoonah University of Jordan (ZUJ)

#### **ACADEMIC POSITIONS**

Year	Academic Title	Institution
Sep, 2025 - present	Assistant Professor- E-Marketing and Social Media Department	PSUT
Oct, 2022 – Sep, 2025	Assistant Professor-Digital Marketing Dept.	ZUJ

## **ADMINISTRATIVE POSITIONS**

Year	Title	Institution
	N/A	

## PROFESSIONAL CERTIFICATIONS & MEMBERSHIPS

Year	Certification	Institution
2022-	Certified International Professional Trainer (CIPT)	United Institute Training Intermediary (UITI)
2027		/ American Certification Institute (ACI)

#### **BOOKS/BOOK CHAPTERS - 5 Years**

Year	Book/Chapters	Indexing
2024	Mohammed, A.B., Al-Rafaia, R., Qasim, D., Al-Okaily, M., Al-Sartawi, A. (2024). Exploring the Impact of Predictive Analytics on Decision Making and Efficiency in the Banking Industry. In: Musleh Al-Sartawi, A.M.A., Nour, A.I. (eds) Artificial Intelligence and Economic Sustainability in the Era of Industrial Revolution 5.0. Studies in Systems, Decision and Control, vol 528. pp. 61–79 Springer, Cham. <a href="https://doi.org/10.1007/978-3-031-56586-1_5">https://doi.org/10.1007/978-3-031-56586-1_5</a>	Scopus
2023	Bataineh, A.Q., Qasim, D. (2023). Artificial Intelligence and Digital Marketing in Jordan: Opportunities and Challenges. In: Yaseen, S.G. (eds) Cutting-Edge Business Technologies in the Big Data Era. SICB 2023. Studies in Big Data, vol 136. Springer, Cham. <a href="https://doi.org/10.1007/978-3-031-42455-7_26">https://doi.org/10.1007/978-3-031-42455-7_26</a>	Scopus

# **JOURNAL PUBLICATIONS – 5 Years**

	Article			
Year	Journal Publications	Classification (Basic, Applied, Teaching)	Indexing	Quartile
2025	Bataineh, A. Q., Qasim, D., Idris, M., & A. Abu-AlSondos, I. (2025). The evolution of SEO strategies: from keywords to user experience in private universities of Jordan. Cogent Business & Management, 12(1). https://doi.org/10.1080/23311975.2025.2491678	Applied Scopus / ESCI		Q1
2025	Qasim, D., Shuhaiber, A. & Rawshdeh, Z. The impact of entrepreneurial orientation on innovation performance: the role of knowledge sharing as a mediating factor. J Innov Entrep 14, 83 (2025). <a href="https://doi.org/10.1186/s13731-025-00543-3">https://doi.org/10.1186/s13731-025-00543-3</a>	Applied	Scopus / ESCI	Q1
2025	Qasim, D., Bataineh, A. Q., & Alhur, M. (2025). User-driven innovation in the telecom sector: The power of engaging customers in new service creation. International Journal of Innovation Studies, 9(2), 165–179. https://doi.org/10.1016/J.IJIS.2025.05.001	Applied	Scopus / ESCI	Q1
2025	Ashraf Bany Mohammed, Manaf Al-Okaily, Dhia Qasim, Shafique Ur Rehman, Latifa Abdalla; Digital activism and public opinion: understanding the role of social media during the Gaza Conflict. Journal of Islamic Marketing 2025; <a href="https://doi.org/10.1108/JIMA-03-2024-0101">https://doi.org/10.1108/JIMA-03-2024-0101</a>	Applied	Scopus / ESCI	Q1
2025	Qasim, D., Shuhaiber, A. & Rawshdeh, Z. Driving innovation performance: Exploring the mediating role of knowledge sharing in telecommunication companies. J Int Entrep (2025). https://doi.org/10.1007/s10843-025-00383-y	Applied	Scopus / ESCI	Q1
2025	Qasim, D., & Khalifeh, A. (2025). Implementing digital marketing using artificial intelligence. International Journal of Innovative Research and Scientific Studies, 8(3), 2377–2384. <a href="https://doi.org/10.53894/ijirss.v8i3.6993">https://doi.org/10.53894/ijirss.v8i3.6993</a>	Applied	Scopus	Q2
2025	Dhia Qasim, Abdallah Q. Bataineh and Waheeb Abu-Dawwas (2025). The impact of information management strategies on decision-making effectiveness in Jordanian private hospitals. Problems and Perspectives in Management, 23(1), 685-702. <a href="https://doi.org/10.21511/ppm.23(1).2025.51">https://doi.org/10.21511/ppm.23(1).2025.51</a>	Applied	Scopus	Q1
2024	Abdallah Q. Bataineh, Dhia Qasim and Mohammad Alhur (2024). The impact of digital banking channels and organizational culture on operational excellence in Jordanian banking. Banks and Bank Systems, 19(4), 163-176. <a href="https://doi.org/10.21511/bbs.19(4).2024.13">https://doi.org/10.21511/bbs.19(4).2024.13</a>	Applied	Scopus	Q1
2024	Mohammed, A. B., Maqableh, M., Qasim, D., & AlJawazneh, F. (2024). Exploring the Factors Influencing Academic Learning Performance Using Online Learning Systems. Heliyon, 10 (11), E32584. https://doi.org/10.1016/j.heliyon.2024.e32584	Applied	Scopus / SCIE	Q1
2024	Mohammed, A. B., Al-Okaily, M., Qasim, D., & Al-Majali, M. K. (2024). Towards an understanding of business intelligence and analytics usage: Evidence from the banking industry. International Journal of Information Management Data Insights, 4(1). <a href="https://doi.org/10.1016/j.jijimei.2024.100215">https://doi.org/10.1016/j.jijimei.2024.100215</a>	Applied Scopus		Q1
2024	Dhia Qasim, Ahmed Shuhaiber, Ashraf Bany Mohammed, Marco Valeri; E-entrepreneurial attitudes and behaviours in the United Arab Emirates: an empirical investigation in the digital transformation era. European Journal of Innovation Management 9 December 2024; 27 (8): 3014–3034. <a href="https://doi.org/10.1108/EJIM-09-2022-0461">https://doi.org/10.1108/EJIM-09-2022-0461</a>	ournal Applied Scopus / SSCI		Q1

	Qasim, D., Bany-Mohammed, A., & Liñán, F. (2023). The			
	theoretical basis of relevant E-entrepreneurship results: a			
2023	systematic literature review. International Journal of	Applied	Scopus	Q3
	Entrepreneurship and Small Business, 50(4), pp. 550-579.		_	
	https://doi.org/10.1504/IJESB.2023.134691			

## PROCEEDINGS/PRESENTATIONS - 5 Years

Year	Presentations	Article Classification (Basic, Applied, Teaching)	Indexing
2024	Aljawazneh, F., Qasim, D. (2024). A Proposed Model of Gender	Applied	Scopus
	Differences in Metaverse Usage Intentions in Education: An		
	Innovation Resistance Theory Perspective. In: Hamdan, A. (eds)		
	Achieving Sustainable Business Through AI, Technology		
	Education and Computer Science. Studies in Big Data, vol 159.		
	Springer, Cham. <a href="https://doi.org/10.1007/978-3-031-71213-5_8">https://doi.org/10.1007/978-3-031-71213-5_8</a>		
2023	Bataineh, A., Abu-AlSondos, I., Idris, M., Mushtaha, A., & Qasim,	Applied	Scopus
	D. The Role of Big Data Analytics in Driving Innovation in Digital	**	1
	Marketing. The International Conference on Optimization and		
	Applications (ICOA 2023).		
	https://doi.org/10.1109/ICOA58279.2023.10308854		

## RESEARCH WORK IN PROGRESS

Year	Work in Progress / Title	Status (Submitted, Accepted)
2025	Predicting Energy-saving Practices Among Jordanian Households: An Application of The Theory of Planned Behavior	Submitted

## RESEARCH FUNDS/PROJECTS

Year	Project Name	Duration	Sponsor
2024	Implementing Digital Marketing Using	Oct, 2024 –	Al-Zaytoonah University of
	Artificial Intelligence and Omni-Channels	Sep, 2025	Jordan

## IMPACT OF SCHOLARSHIP

Year	No. of Reviewed Articles
	N/A

#### RESEARCH/EDITORIAL MEMBERSHIPS

Year	Journal/Conference	Role (editor, associate	
		editor, editorial advisory	
		board member, reviewer)	
2025	Jadal Journal of Humanities and Social Sciences (JJHSS)	Managing Editor	

## **GRADUATE RESEARCH SUPERVISION**

Year	Thesis title	Role (Supervisor/ Co-supervisor/ Examiner)	Degree (PhD, MSc)	Institution
May, 2025	<b>Understanding The Impact of Determinants of Business Intelligence Quality of Decision Making and Performance in</b>	Examiner	MSc	University of Jordan

	Jordanian Banks. By Majd Jubran, supervised by Dr. Ashraf			
	Bany Mohammed			
May, 2025	AI Governance in the Healthcare Sector: Understanding Stakeholders' Perceptions and Ethical Considerations. By Mariam Al-Omari, supervised by Dr. Mutaz Al-Debei	Examiner	MSc	University of Jordan
Dec, 2024	Unlocking the Generative Era: How AI Adoption Impacts Startups Innovation and Performance. By Luay Sultan, supervisor: Dr. Ashraf Bany Mohammed, co-supervisor: Dr. Mutaz Al-Debei	Examiner	MSc	University of Jordan
Aug, 2024	The Impact of Digital Knowledge Management Utilization Maturity on Enterprise Resource Planning Implementation Success in Jordanian Public Industrial Shareholding Companies. By Duaa Aljariri. Supervisor Dr. Rand Hani Aldmour, co-Supervisor Dr. Ashraf Bany Mohammad	Examiner	MSc	University of Jordan
May, 2024	Factors Affecting the Quality of Managerial Decision-Making in Jordanian Commercial Banks: The Mediating Role of Business Intelligence Adoption. By Mohammad AlMajali, supervised by Dr. Ashraf Bany Mohammed, co-supervisor Dr. Rand Aldmour.	Examiner	MSc	University of Jordan
Dec, 2023	Factors Influencing Business Intelligence Usage Intention and Their Influence on Expected Decision-Making Performance in The Jordanian Banking Sector. By Faisal Aljawazneh, supervised by Prof. Rifat Shannak	Examiner	MSc	University of Jordan

# GOVERNANCE/COMMITTEES

Year	Name of Committee /Institution	Role
2024	Study Plan, academic year 2024/2025	A committee member
2023	Community service and non-academic activities	Committee Chair
	committee chair for the academic year 2023/2024	

# COMMUNITY SERVICE AND SOCIAL RESPONSIBILITY

Year	Society/Association/ Institution	Role